

2006 Wage Survey Respondent Demographics

LMT mailed its *2006 Wage Survey* to 4,000 readers and received 250 surveys—a 6% response rate. Here is a breakdown of our respondents by region, lab type, lab size and years of experience:

Geographic breakdown:

East	
(ME, NH, VT, MA, RI, CT, NY, NJ, PA, DE, MD, DC, VA, WV, NC, SC, GA, FL)	33%
East Central	
(OH, IN, IL, MI, WI, KY, TN, AL, MS).....	22%
West Central	
(MN, IA, MO, ND, SD, NE, KS, AR, LA, OK, TX)	16%
West	
(MT, ID, WY, CO, MN, AZ, UT, NV, AK, WA, OR, CA, HI)	29%

Type of laboratory:

Crown and bridge	39%
Full service	36%
Denture/partial.....	20%
Orthodontic	5%

Number of employees (including the owner):

Under three	7%
Three to five	46%
Six to 10.....	20%
11-20.....	11%
21-50.....	11%
Over 50	5%

Number of years in business:

Less than three years	3%
Three to 10 years	13%
11-20 years	20%
More than 20 years	64%